SPORT SHEAFFERS

BRANCH OFFICES

10ROVIO. CANADA

10S Regent Street

10S Regent Street

199 Regent Street

NEW YORK

WEW YORK

199 Regent Street

60.62 Front St.West

M. A. SHEAFFER PEN CO.

Fort Madison, Iowa, U.S.A.

The Makers of





MR. SHEAFFER-DEALER:

Treasurer

C.R.SHEAFFER

Secretary

W.A.SCHERFE

Vice President

J.C.BREWSTER

Vice-President

H'E'MYIDBON

Vice-President

TXA.H.U

President

M.A.SHEAFFER

This catalog shows the world's FIRST complete line of Sport Trophy Desk Fountain-pen Sets, built by Sheaffer's. The profit possibilities are enormous!

Now -- before placing this catalog in your file for reference -- phone these few prospects and make an appointment to show them this book:

1: Secretary of local athletic club;

S. Chairman of greens committee, local golf club;

3. Athletic director,

Local high school or college;
4. Secretaries of local lodges,
5. Secretaries of local local Merors of 15.

Elks, Eagles, Masons, K of C;

5. Y.M.C.A. Secretary;

The Trophy Desk Set field has not been touched. By stocking and displaying a half dozen you will find immediate interest, quick turnover and increased PROFITS.

As an authorized Sheaffer outlet, your store is FIRST again with the newest in beautiful writing equipment. Be FIRST in your town to get this business!

The attached order card needs no stamp. Check the numbers desired -- mail it today!

Lot year-round volume,

M. A. SHEAFFER PEN COMPANY

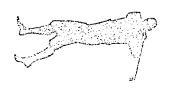
NEW MARKETS

for Sheaffer Dealers to Conquer

MOW—practical, new awards for athletic merit! Sport Trophies of utility as well as beauty. Individual Trophies for the desk of the tourney victor, the high scorer, the champion; the graduating captain, the most valuable player, the coach. Team trophies for the writing desks of golf and athletic clubrooms, fraternity homes, high schools and colleges. Admirably adaptable to sports of every season—offering profitable new year round markets for Sheaffer dealers to conquer.











O SHEAFFER DEALERS:

again, with the Sport Trophy idea. As a Sheaffer dealer you have an immense new turnover, and a protective franchise confined to selected merchants in restricted channels. Sheaffer dealers have been first with every new fountain pen achievement proht opportunity—NOW the Black and Pearl DeLuxe line, and a score of other innovations. Sheaffers are first in the fifteen years of Sheaffer history: the Desk set, the Jade Green pen and pencil, S a Sheaffer dealer, you have every advantage known to the fountain pen in- ${\mathcal L}$ dustry. No jobber, premium, mail order, punch board competition; faster

ENGRAVING

of the set. The cost of engraving is \$3.00 list, subject to your regular discount, engraving not to exceed three lines. For special engraving on the sterling silver nameplate there will be a charge of 5c per letter. Emblems and designs are special and should be submitted for individual quotation. on all Sheaffer Desk Fountain pen Sets is extra and is not included in the list price

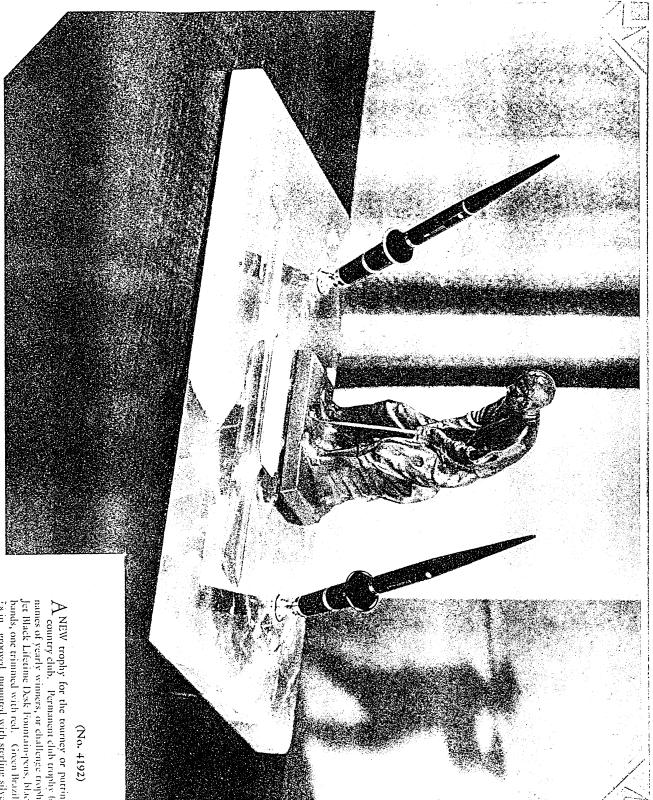
W. A. SHEAFFER PEN CO. FORT MADISON, IOWA, U.S.A.

(No. 4140)

BRONZE championship trophy Desk Set for club, high school or university athletics. Emblematic of leadership in single or all-around sport. Suitable for the lounge of the club or office of the president. Two Jet Black Lifetime Desk Fountain-pens, black receptacles with gold bands, one rimmed with red. Green Brazilian Onyx scroll base, 8 x 13 x ½ in., grooved, mounted with sterling silver nameplate for engraving. Figure, 11 in. high.

Bronze, List price \$110

€ % }

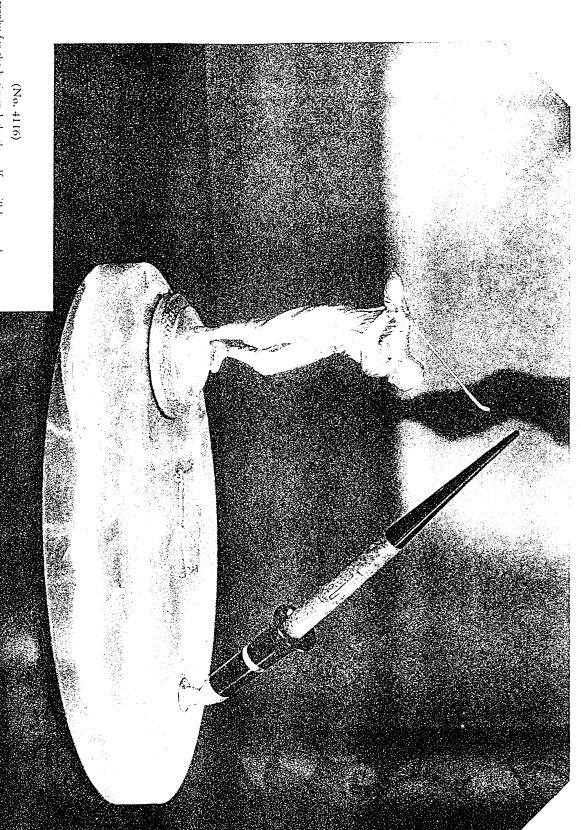


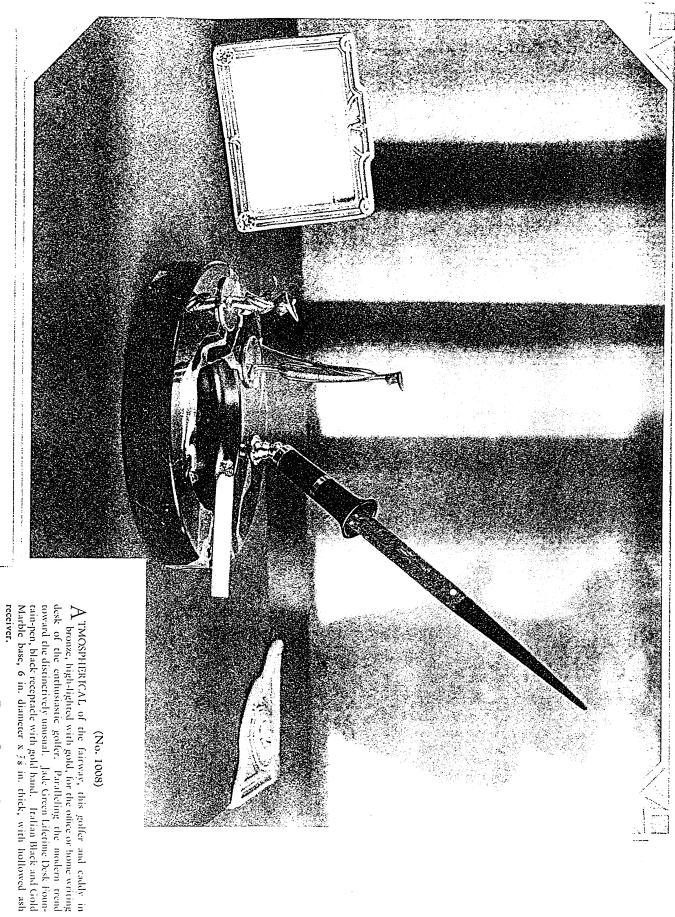
A NEW trophy for the tourney or putting victor at the golf or country club. Permanent club trophy for the inscription of the names of yearly winners, or challenge trophy between clubs. Two Jet Black Lifetime Desk Fountain-pens, black receptacles with gold bands, one trimmed with red. Green Brazilian Onyx base, 8 x 14 x-5s in., grooved, mounted with sterling silver nameplate for engraving. Putting figure, 6½ in. high.

Bronze, List price \$70

GOLF trophy for the business desk, the golfer will be proud to own. Suitable for club championship, invitation or holiday tournament award. Collegiate and inter-collegiate matches. Jade Green Lifetime Desk Fountain-pen, black receptacle with gold band. Green Brazilian Onyx base, 7 x 10 x $\frac{13}{16}$ in., grooved, mounted with nameplate for engraving. Driving figure, 53% in. high.

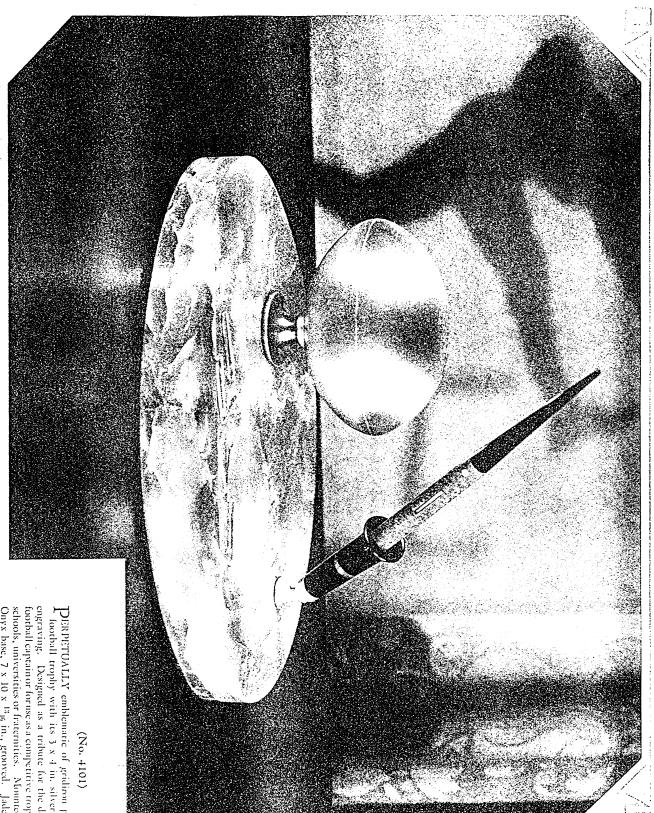
Bronze, List price \$42 Silver, List price \$43 Gold, List price \$44





THE thrill of action in a foorball trophy suitable for individual or tream award. Perpetual or three-time championship trophy for the lounge of the club or office of the president or athletic director. Two Jet Black Lifetime Desk Fountain-pens, black receptacles with gold bands, one rimmed with red. Green Brazilian Onyx scroll base, 8 x 16 x ½ in. mounted with sterling silver name-plate for engraving. Bronze plated, kicking figure 9½ in. high.

Bronze, List price \$115



DERPETUALLY emblematic of gridinon prowess, this effective football trophly with its 3 x 4 in, silver tootball, suitable for engraving. Designed as a tribute for the desk of the graduating football captain or foruscas a competitive trophy between rival high schools, universities or fraternities. Mounted on a Green Brazilian Onyx base, 7 x 10 x $^{13}\mathrm{fs}$ in., grooved. Jade Green Litetime Desk Fountain-pen, black receptacle with gold band. Silver, List price \$50

and Gold Marble base, 14 x 8½ x 7% in., grooved. Bronze tablet, mounted on Green Brazilian Onyx, 6 x 4½ in. Bronze, List price \$125

HANDSOME bronze football tablet Desk Set for the desk of football lovers. May also serve as exchange trophy between high schools, universities or clubs, belonging to the organization winning the championship five times. Two Jet Black Lifetime Desk Fountain-pens, black receptacles with gold bands, one rimmed with red, both mounted on Green Brazilian Onyx. Italian Black

(No. 4103)



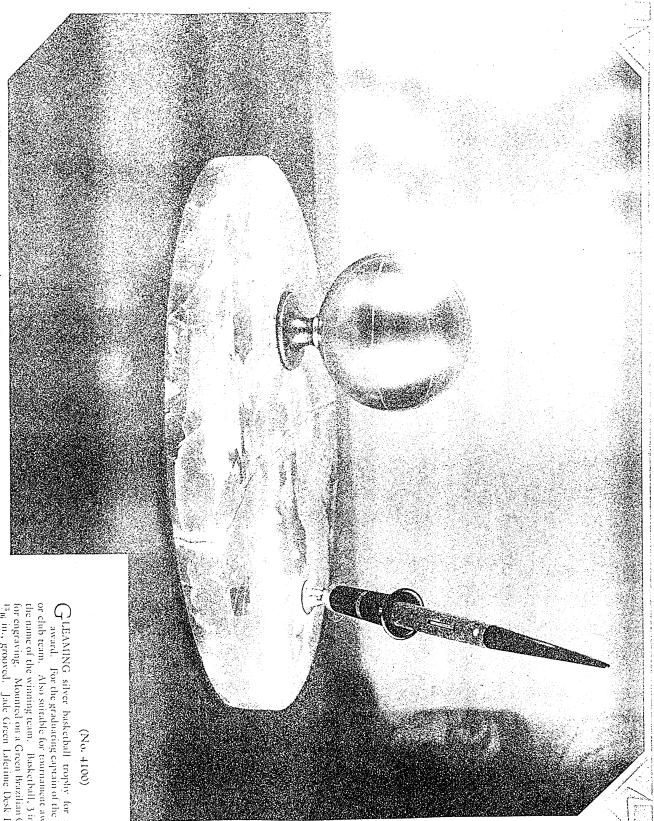
A LHETIME championship reminder for club, high school or a university. An exchange or three-time trophy for the office desk of the coach or the writing desk of the fraternity or club. Two Jet Black Lifetime Desk Fountain-pens, black receptacles with gold bands, one rimmed with red. Green Brazilian Onyx base, 8 x 14 x 7s in., growed, mounted with secting silver nameplate for engraving. Sprinting figure, 65 s in. high. Bronze, List price \$70

COMMEMORATING individual success on track and field. For presentation to the outstanding performer in dual or triangular high school, college, and club meets, or in tribute to the graduating track captain. Green Lifetime Desk Fountain-pen, black receptacle with gold band. Green Brazilian Onyx base, $7 \times 10 \times 13_{16}$ in, grooved, mounted with nameplate for engraving. Running figure, \$7% in. high. (No. 4114)

Bronze, List price \$42 Silver, List price \$43 Gold, List price \$44

:J\\\

i. Ma



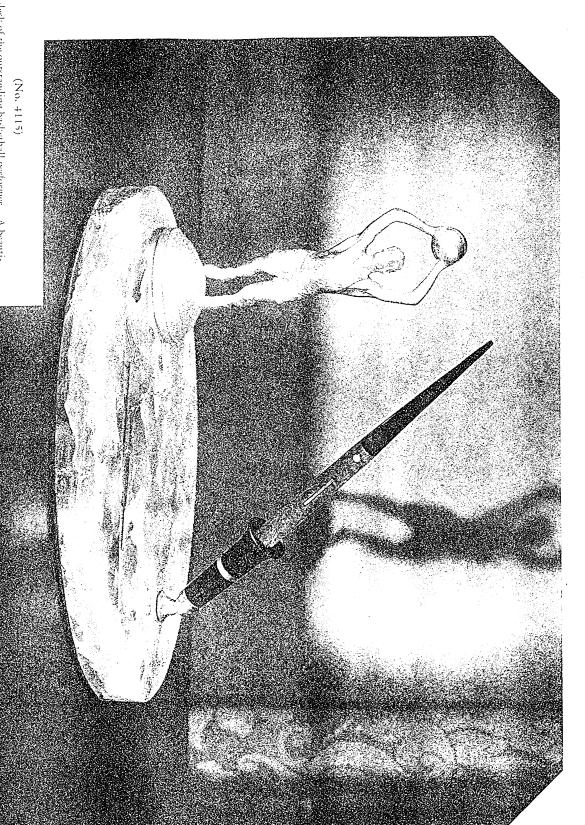
C LEAMING silver basketball trophy for individual or team award. For the graduating captain of the high school, college or club team. Also suitable for cournament award, inscribed with the name of the winning team. Basketball, 3 in. diameter, suitable for engraving. Mounted on a Green Brazilian Onyx base, 7 x 10 x-13 in., grooved. Jade Green Lifetime Desk Fountain-pen, black receptacle with gold band.

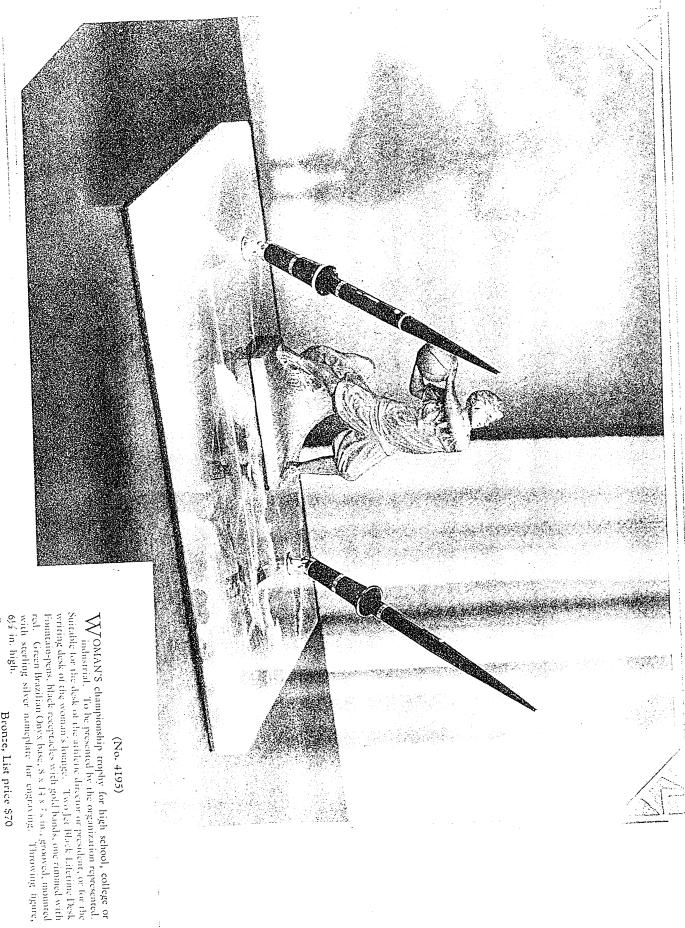
Silver, List price \$50

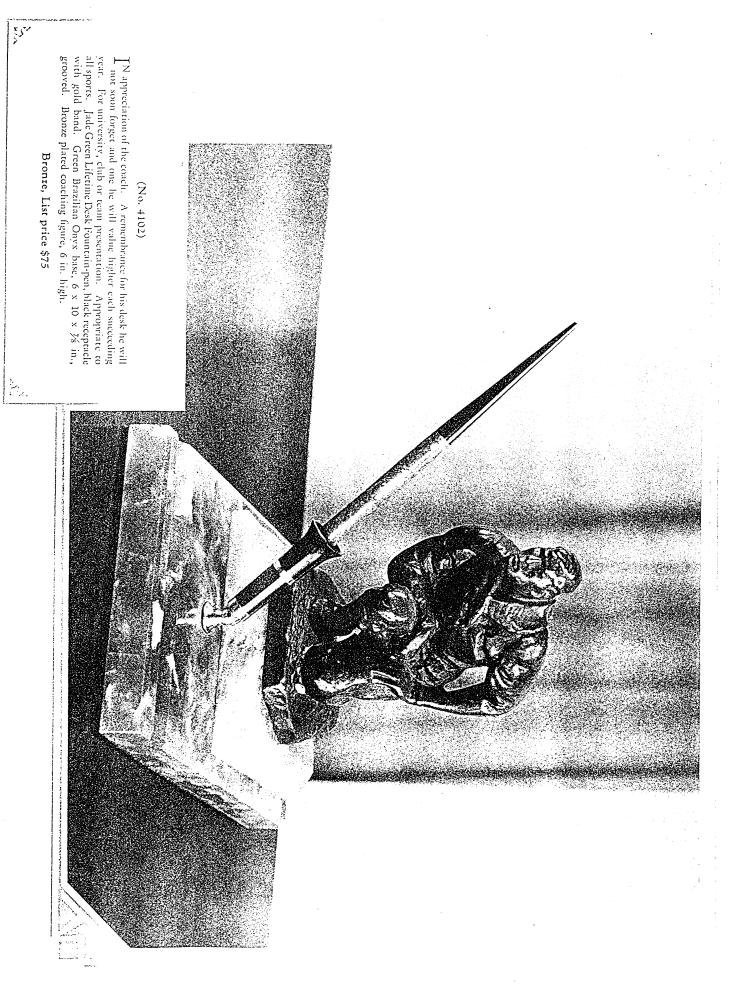
GOR the desk of the outstanding basketball performer. A beautiful trophy also for high school, college or club basketball cournaments, inscribed with the name of the victorious team. For the office of the school or lounge of the club. Jade Green Lifetime Desk Fountain-pen, black receptacle with gold band. Green Brazilian Onyx base, 7 x 10 x ¹³/₁₆ in., grooved, mounted with nameplate

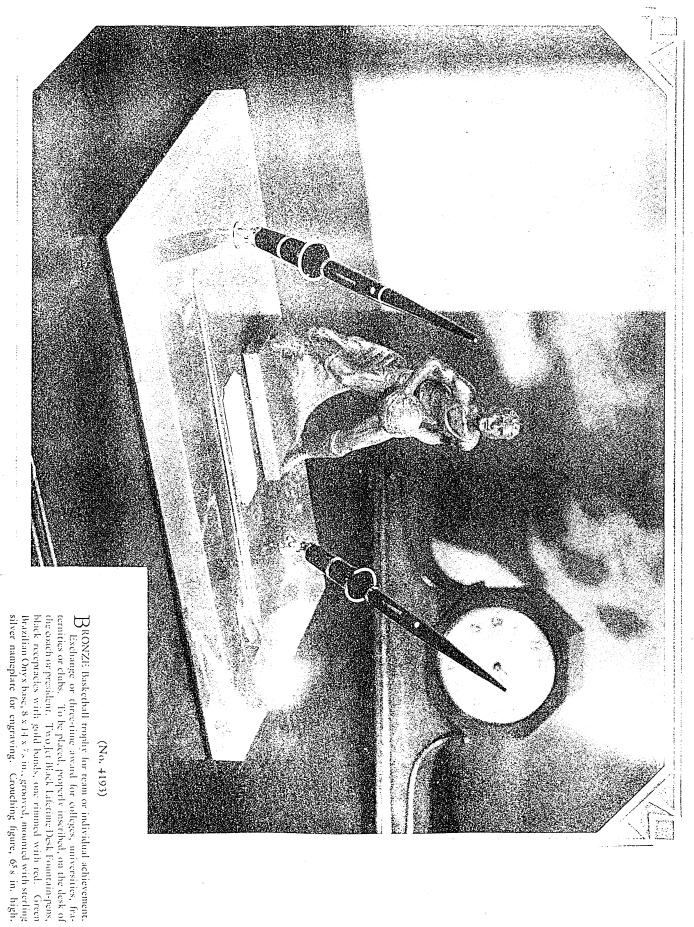
Bronze, List price \$42 Silver, List price \$43 Gold, List price \$44

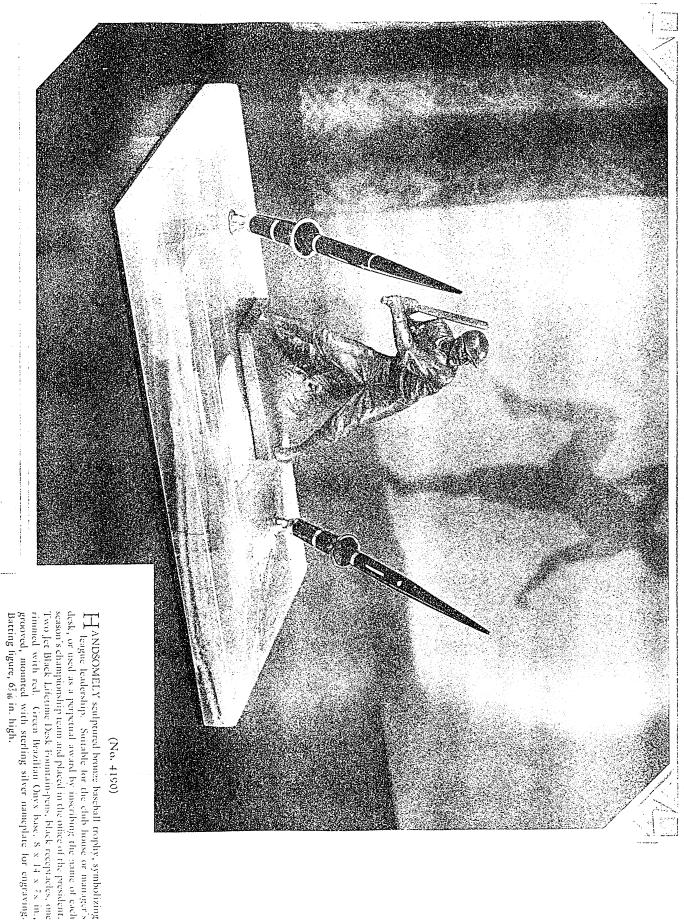
6 67.5. for engraving. Throwing figure 656 in. high.









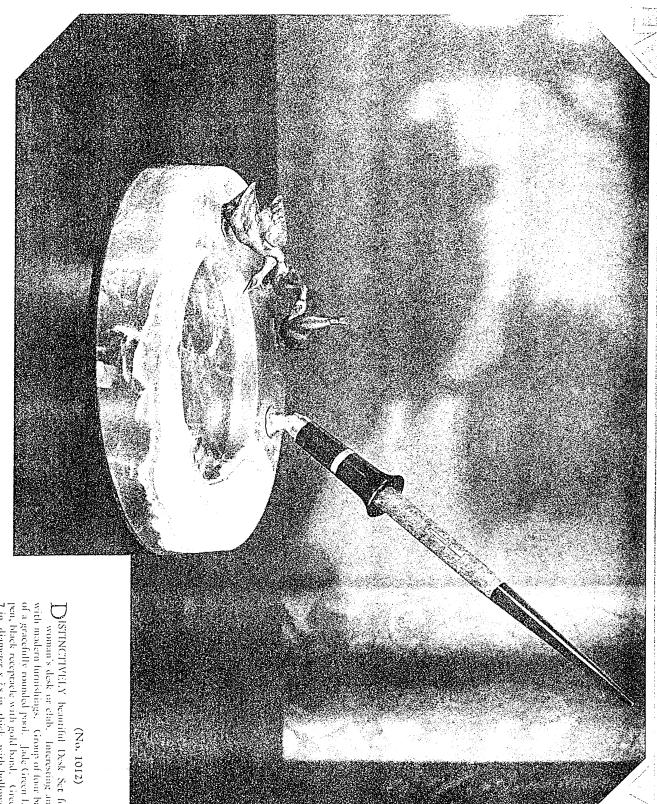


>) |} |

ScullPTURED baseball trophy for the desk of the graduating college captain, departing club leader or outstanding diamond performer. For presentation by teammates, school or club. Jade Green Lifetime Desk Fountain-pen, black receptacle with gold band. Green Brazilian Onyx base, 7 x 10 x ¹³16 in., grooved, mounted with nameplate for engraving. Pitching figure, 5½ in. high. (No. 4117)

Bronze, List price \$42 Silver, List price \$43 Gold, List price \$44

: }



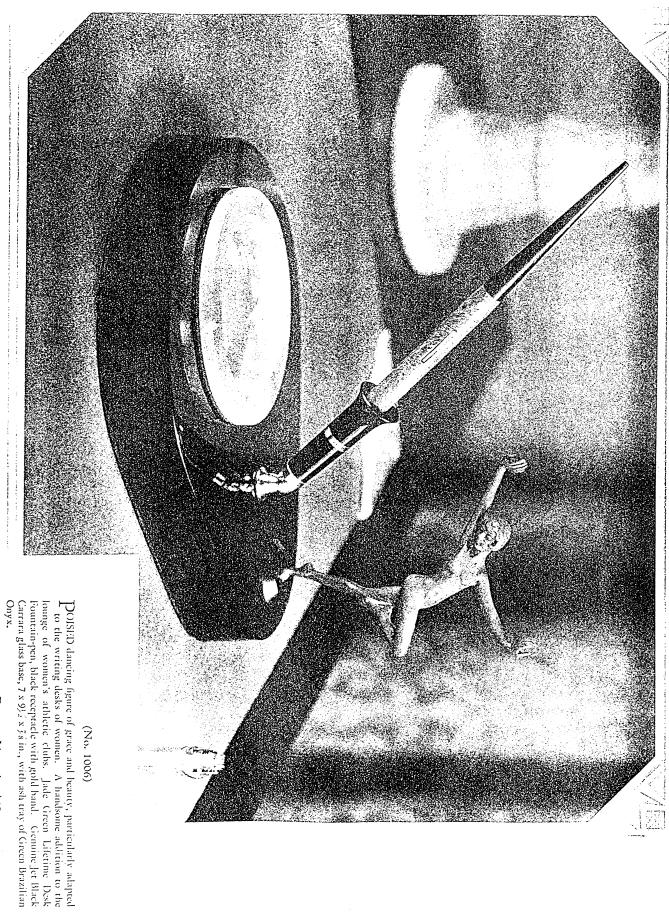
DISTINCTIVELY beautiful Desk Set for the home, business woman's desk or clab. Interesting and decidedly in keeping with modern farnishings. Group of four bronze geese on the edge of a gracefully rounded pool. Jade Green Lifetime Desk Fountainpen, black receptacle with gold band. Green Brazilian Onyx base, 7 in. diameter x 3s in, thick, with hollowed ash receiver.

Bronze, List price \$42.50

5)2

BRONZE Venus Desk Set, appropriate for home use. In the new mode for modern living rooms and lounges. Suitable also for club use. Jade Green Lifetime Desk Fountain-pen, black receptacle with gold band. Hexagon Green Brazilian Onyx base, 5½ x9½ x½ in. thick, with hollowed ash receiver. Bronze, List price \$58 (No. 1005)

3



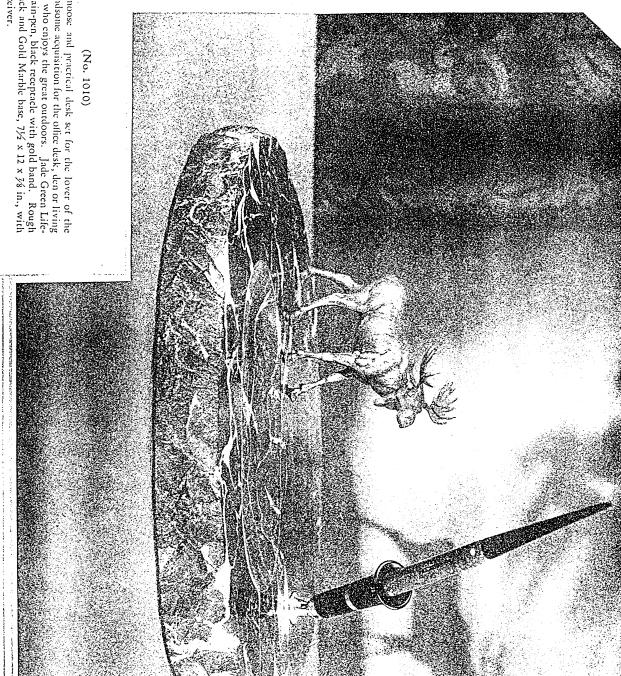
\$72.

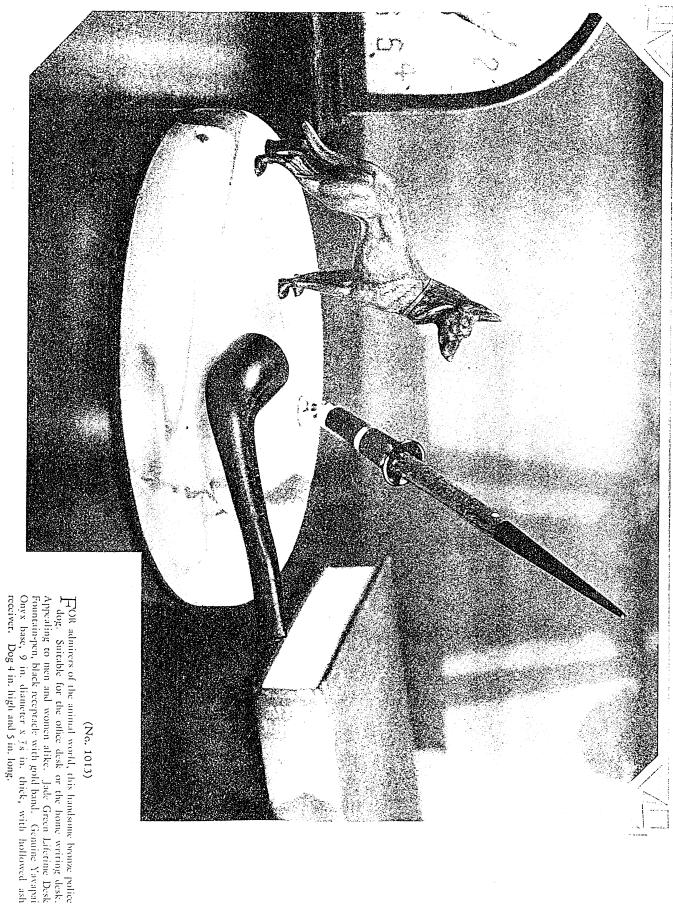
55

Bronze, List price \$47

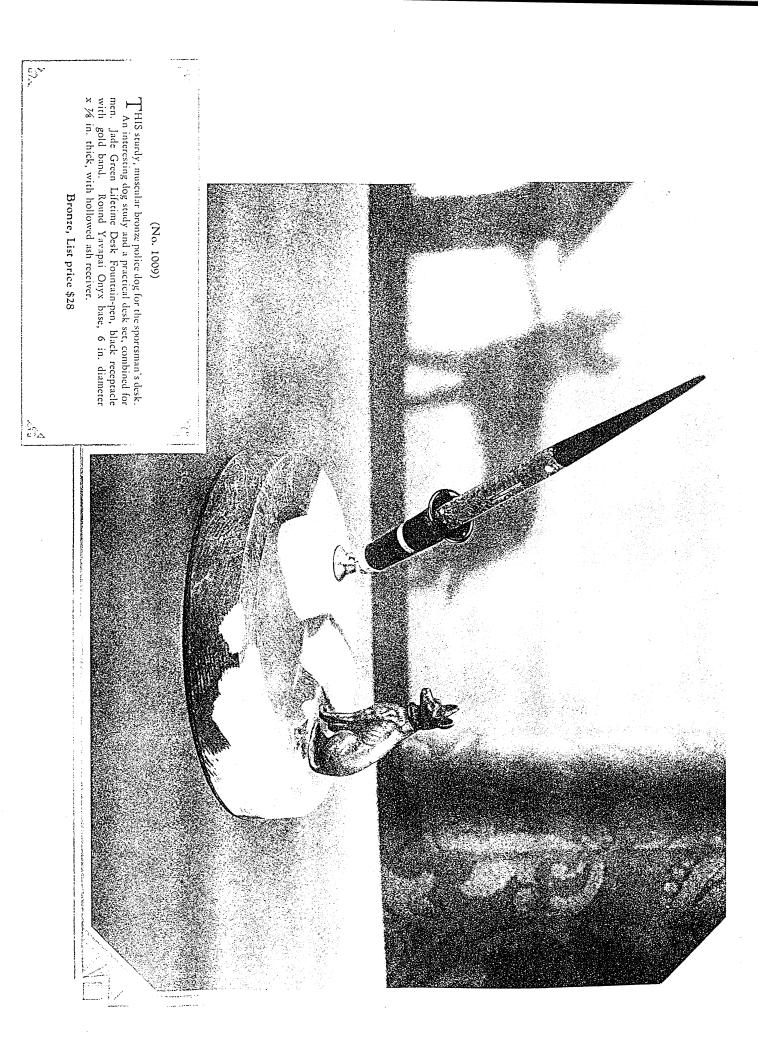
Ž.

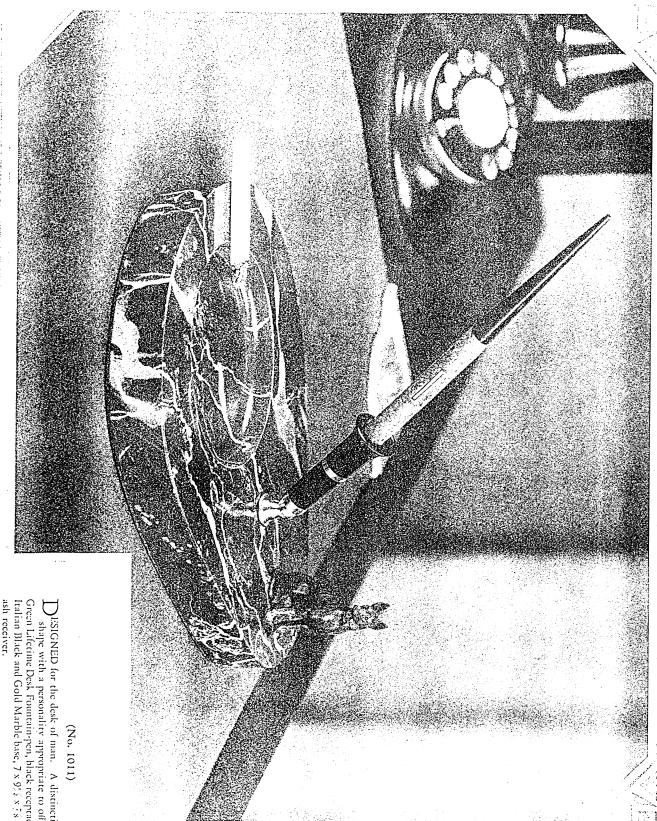
THIS shaggy moose and practical desk set for the lover of the open. A handsome acquisition for the office desk, den or living room of the man who enjoys the great outdoors. Jade Green Lifetime Desk Fountain-pen, black receptacle with gold band. Rough hewn Italian Black and Gold Marble base, 7½ x 12 x ½ in., with hollowed ash receiver.





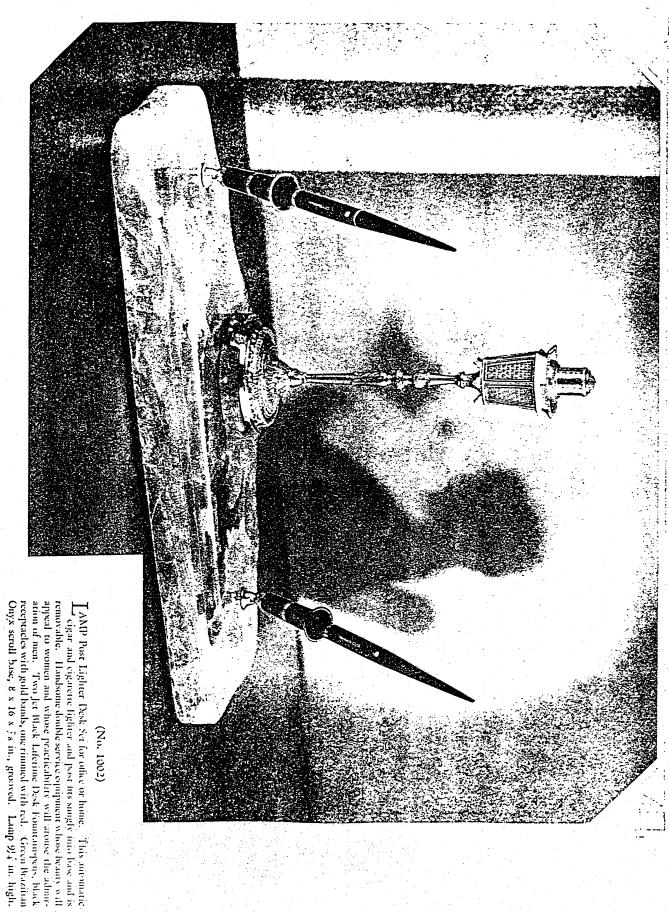
, 37°



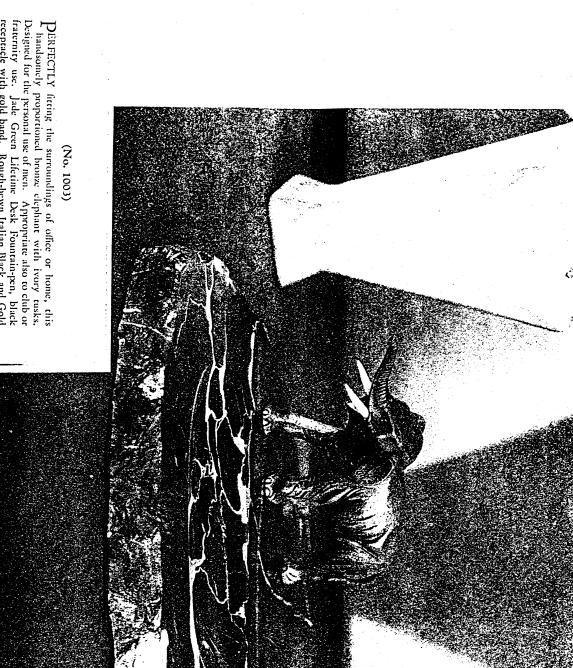


DESIGNED for the desk of man. A distinctively different oval shape with a personality appropriate to office or home. Jade Green Lifetime Desk Fountain-pen, black receptacle with gold band. Italian Black and Gold Marble base, $7 \times 9 \% \times 7 \%$ in., with hollowed ash receiver.

Bronze, List price \$35

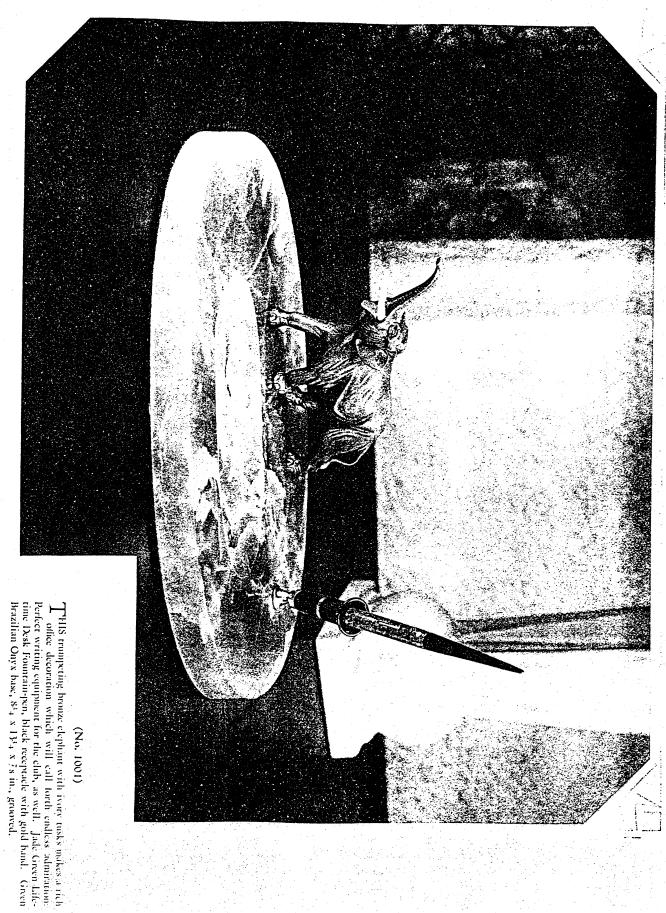


Gold-Plated, List price \$105

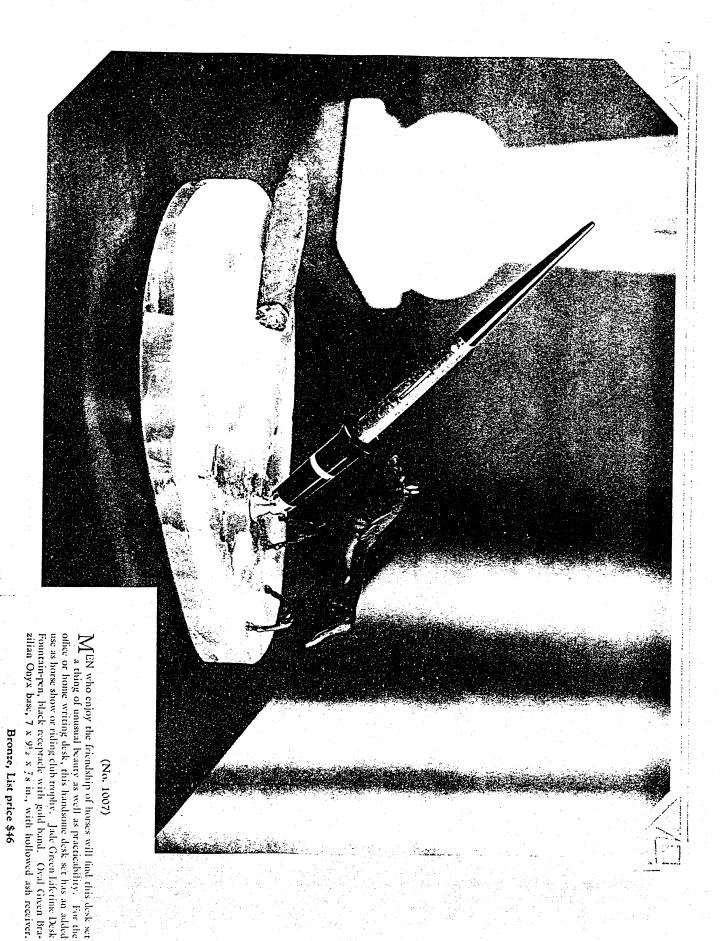


DERFECTLY fitting the surroundings of office or home, this handsomely proportioned bronze elephant with ivory tusks. Designed for the personal use of men. Appropriate also to club or fraternity use. Jade Green Lifetime Desk Fountain-pen, black receptacle with gold band. Rough-hewn Italian Black and Gold Marble base, 6¼ x 9 x ½ in., grooved.

Bronze, List price \$40

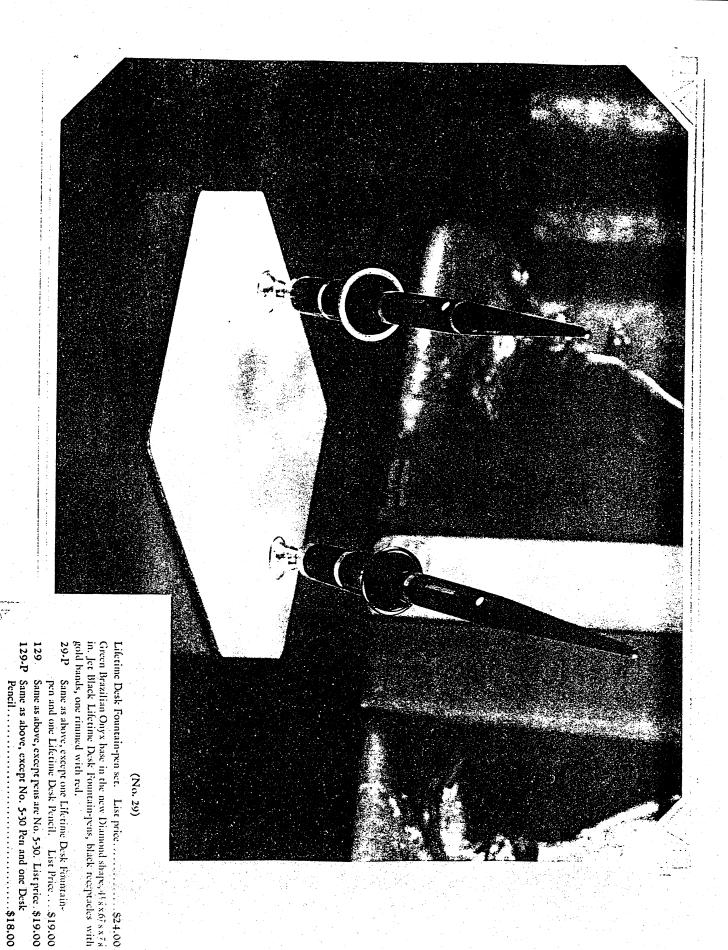


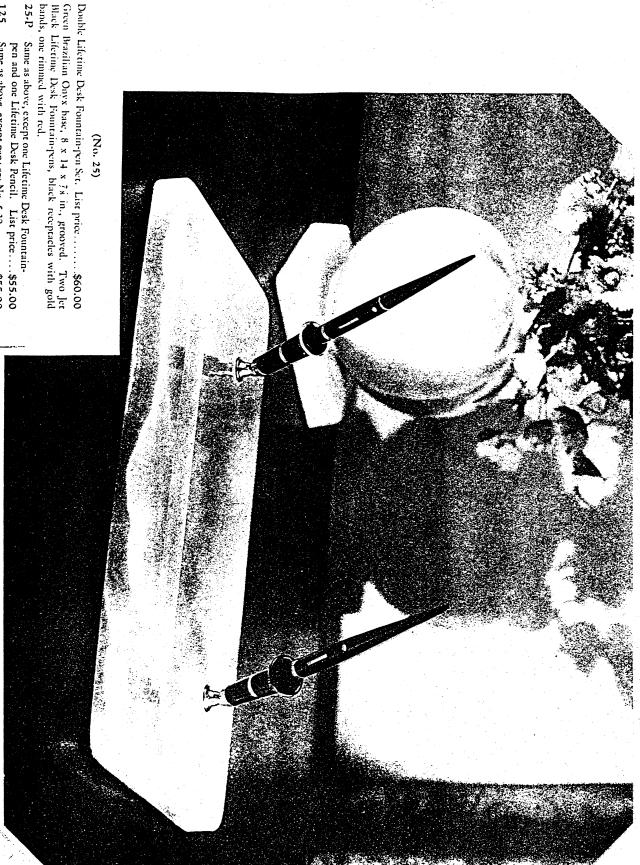
, J. R UGGED bronze elephants with ivory tusks make an especial masculine appeal, for the executive desk, den or living room. Equally suitable for club or fraternity use. Jade Green Lifetime Desk Fountain-pen, black receptacle with gold band. Round Green Brazilian Onyx base, 9 in. diameter x 1/8 in. thick, with hollowed Bronze, List price \$50 (No. 1004) Te



Lifetime Desk Fountain-pen Set. List price............\$12,00 Green Brazilian Onyx base, 3 x 3½ x ½ in. Jade Green Lifetime Desk Fountain-pen, black receptacle with gold band.

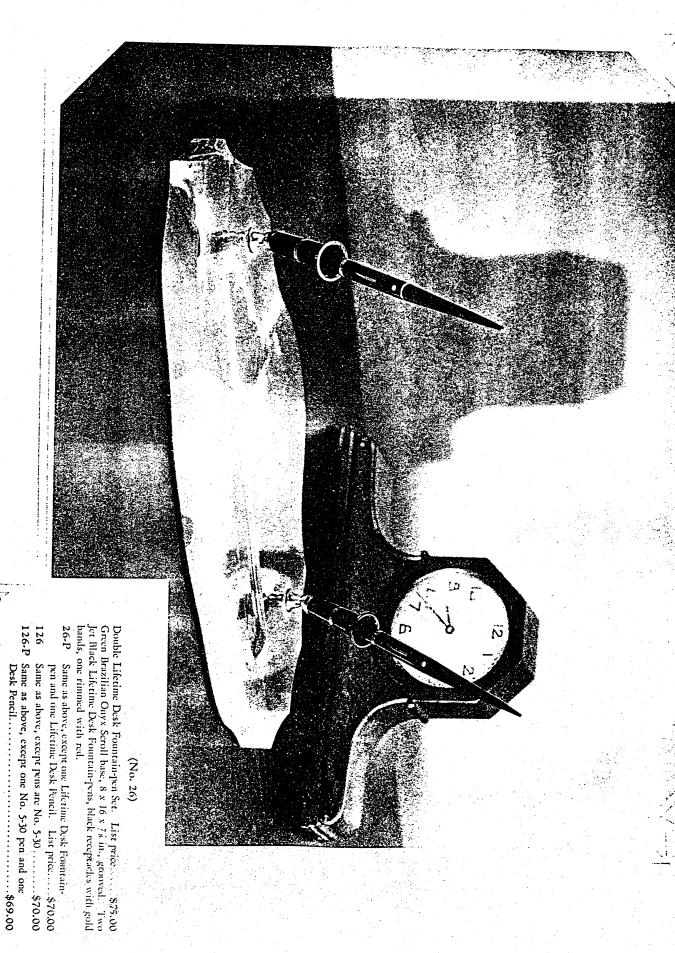
No. 127 Same as above, except Desk pen is No. 5-30...\$ 9,50 (No. 27)

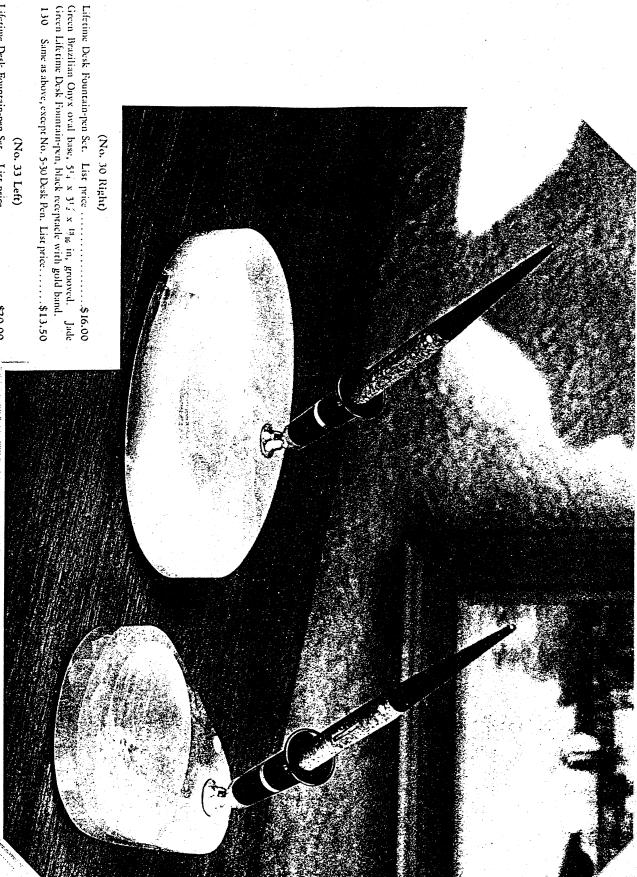




Green Brazilian Onyx base, 8 x 14 x 7s in., grooved. Two Jet Black Lifetime Desk Fountain-pens, black receptacles with gold bank on January 1 and 1 an bands, one rimmed with red.

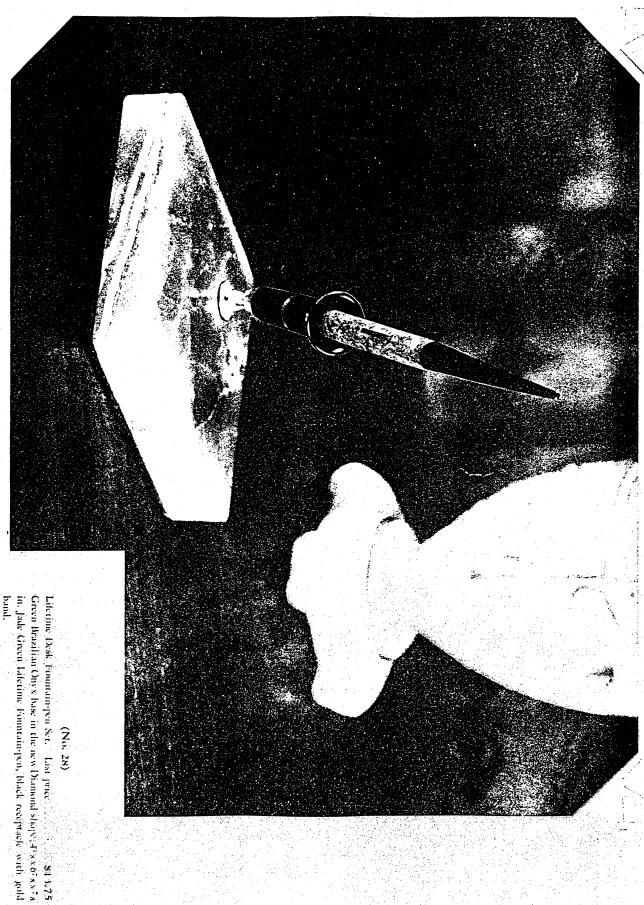
125-P Same as above, except one No. 5-30 pen and one Desk Pencil.....\$54,00 Same as above, except one Lifetime Desk Fountain-pen and one Lifetime Desk Pencil. List price....\$55.00 Same as above, except pens are No. 5-30......\$55.00





Lifetime Desk Fountain-pen Set. List price.................\$20.00 Green Brazilian Onyx oval base, 6½ x 45½ x 13½ in., grooved. Jade Green Lifetime Desk Fountain-pen, black receptacle with gold band.

3. 133 Same as above, except No. 5-30 Desk Pen. List price........\$17.50



in Jade Green Lifetime Fountain-pen, black receptacle with gold Same as above, except pen is No. 5-30. \$11.25